

Helping You & Your Practice Succeed

Join Washington's premiere membership
association of medical group practice
managers and administrative professionals



Education
Resources
Leadership
Networking
Representation

Get the Tools & Support you need

"I've been a member of WSMGMA for over 20 years, and thankful to have experienced the dynamics of such a strong organization. For members, the networking and educational opportunities go unsurpassed and contribute greatly as we grow and lead our organizations. I cannot imagine doing so without the many friendships of my very skilled colleagues from the WSMGMA."

Leanne Mason, COO
Northwest Orthopedic
Specialists, Spokane

Today's healthcare industry is complex, with constant changes and ever-shifting challenges. We know the pressures are great and that exceptional practice performance demands all the interpersonal and business skills you can bring to the table.

The Washington State Medical Group Management Association (WSMGMA) helps medical practice managers and administrators excel in their profession and improve the operations of their practice.

We exist to help you grow personally and professionally, with the aim of enhancing health care delivery and administration through information sharing, education, advocacy, communication and networking. Instead of going it alone, the WSMGMA provides a network of like-minded professionals ready to share resources, tools and ideas.

The WSMGMA is a state affiliate of the Medical Group Management Association (MGMA).

Founded in 1956 by a small group of concerned practice managers, the WSMGMA has grown to become one of the most dynamic state MGMA organizations in the country with over 500 practice manager and administrator members throughout the state.

Join the WSMGMA

We understand what you need to grow professionally, manage a medical practice,

deliver quality patient care, and develop a strong administrator and physician leadership team.

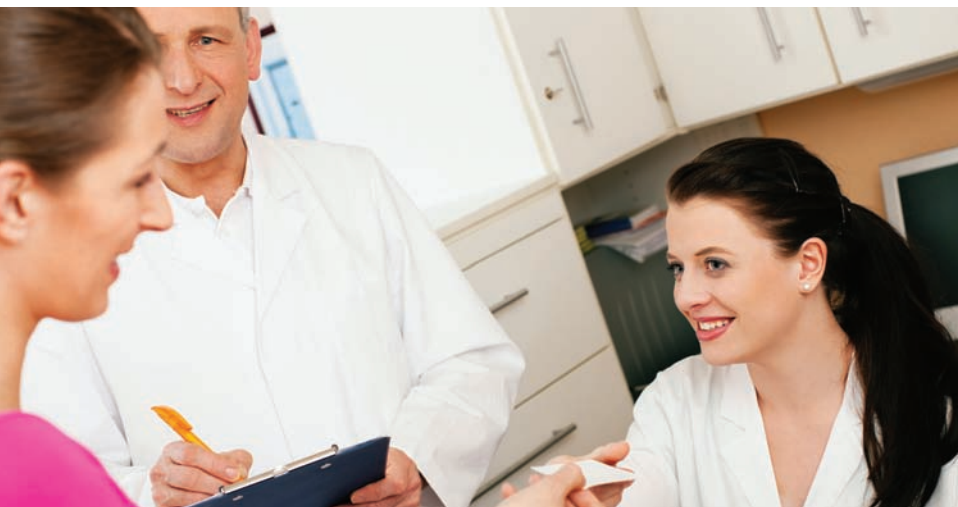
Membership in the WSMGMA is an investment in your own professional success, and your practice's success. We provide you with timely, relevant and valuable resources while giving you an opportunity to benefit from the advice and knowledge of other practice managers across the state.

Bottom Line Results

Whether you're new to practice management or a seasoned veteran; whether you work in a small practice or large group, you will recognize significant returns.

By actively participating in WSMGMA programs and educational events, your practice will realize bottom-line improvements in such areas as:

- Staff Efficiency
- Practice Profitability
- Risk Management
- Regulatory Compliance
- Communications
- Patient Satisfaction
- Reimbursement
- Governance
- Physician Satisfaction
- Partner Resources
- Marketing Strategies



Member Benefits

Monthly Newsletter

The WSMGMA e-Update is a monthly publication packed with important news on relevant regulatory and legislative issues, industry trends, educational articles and events, as well as practice tips and resources.

Informational Web site: WWW.WSMGMA.ORG

Everything you wanted to know about the WSMGMA is just a click away, including a calendar of events, current job postings, classified ads, a Partner's Marketplace, and an always-current member directory.

Educational & Networking Opportunities

Throughout the year, WSMGMA provides educational and networking opportunities, including our annual conference, an annual payer forum, and a variety of webcasts throughout the year. As a member you receive substantially discounted registration fees to these events.

Practice Tools

This valuable online resource is available exclusively to our members on the WSMGMA Web site. Practice Tools is a collection of sample policies, template forms, job descriptions, educational articles, and guidance, along with various other valuable documents.

Member Listserv

The benefit of this powerful tool alone is considered by many worth the cost of membership. Here, members network and

communicate with one another on a popular Q&A email forum. No matter what your question or need, you'll find answers on-demand from peers ready to respond with advice, expertise, sample forms, and resources of all kinds.

Salary and Benefits Survey

The WSMGMA Annual Salary and Benefits Survey is an incredible opportunity for you to measure the competitiveness and effectiveness of your staff compensation programs. As long as you participate in the annual survey, the results are free of charge! (The cost for non-members to purchase the results is \$500).

Guide to Health Law

Coming in late 2011: WSMGMA members will have free access to an online, always current legal guide. This dynamic resource is a must-have for every medical group practice!

Representation

WSMGMA represents your interests with the state medical association, national MGMA, the state legislature, regulatory agencies, and insurance payers.

Extended Benefits from WSMA

As a member of WSMGMA you will receive the same information your physicians receive from the Washington State Medical Association (WSMA). These include the WSMA Reports and Membership Memo, and free access to the WSMA "Members Only" Web pages. It's like having a membership in the WSMA (\$485 value) at no charge!

"I have been a member of WSMGMA since 1982. It truly is my continuing education. The information gained, and the relationships developed with colleagues over the years is absolutely invaluable and essential to the performance of a medical group manager. My testament to this is the positive comments received from my physicians in support of my membership in WSMGMA."

**Carol M. Axtman,
Manager
Olympic Internal
Medicine, Bremerton**



Who's Eligible To Join?

"I don't know how a practice manager can thrive and grow without their membership in WSMGMA. I'm informed, connected, and in the know thanks to my membership. From its listserv, to its Web site, to its newsletter, to its salary survey, I find myself tapping into its resources almost daily."

Kelly Dibble,
Practice Manager
Senior Health
Specialists, Kirkland

"WSMGMA is a necessary tool for any medical practice administrator both new and seasoned. The listserv and the annual meetings are an outstanding resource that saves me time and keeps me updated with the latest standards and ideas on a daily basis."

Tricia West,
Administrator & CEO
Washington Urology
Associates, Bellevue

Membership in the WSMGMA is on an individual basis and is non-transferable. Categories and qualifications, along with annual membership fees, are as follows:

Active Member

A full-time employee (30 hours minimum per week) who serves in a management capacity in a medical group practice, ambulatory health care organization, or multi-unit health care system, that consists of one or more full-time equivalent licensed doctors of medicine (MD/DO/DPM).

Active Dues: \$130

Student Member

A full-time student enrolled in an accredited program of health care administration. Student candidates cannot work in the business of selling services or supplies to medical group practices. Candidates that qualify for Active or Affiliate membership are exempt from Student membership status.

Student Dues: \$30

Out of State Member

To qualify for this "Affiliate Member" category, an individual must meet the same eligibility requirement as an Active Member.

Affiliate Dues: \$130

Faculty

To qualify, an individual must hold a full-time faculty position teaching business or healthcare administration at an accredited college or university.

Faculty Dues: Waived

Vendor Participation

WSGMA is an association of individuals in the profession of managing medical group practices. While it does not have a "membership" category for vendors, it does have a "Partners Program" with special benefits of its own.

Log onto www.wsmgma.org to download a list of Partner Program benefits and an enrollment form.

To Join

Complete the **Application for Membership** inserted in this brochure and return it along with your dues payment.

WSMGA

2033 Sixth Avenue,
Suite 1100
Seattle, WA 98121

1-800-552-0612
Direct: 206-956-3643

Fax: 206-441-5863
Email: jal@wsma.org

Washington State Medical Group Management Association Application for Membership

1. Membership category for which you are applying:

- Active Member** Serves in a management capacity more than 30 hrs/wk at a medical group, ambulatory health care organization, or multi-unit health system, with at least one MD/DO/DPM. **\$130 Annual Dues**
- Affiliate Member** Meets the same requirement as active but practice is located outside Washington State. **\$130 Annual Dues**
- Student Member** Full-time student enrolled in an accredited program of healthcare administration and not employed full-time. (Does not work in the business of selling services or supplies to medical groups, and does not otherwise qualify for Active or Affiliate membership.) **\$30 Annual Dues**
- Faculty Member** Holds a full-time faculty position teaching business or healthcare administration at an accredited college or university. **Dues Waived**

2. Name _____ Credentials (i.e. MBA, CPA) _____

Title _____

Group Name _____

Specialty 1) _____ 2) _____

Group Address _____

City _____ State _____ Zip _____

Telephone _____ Fax _____

E-mail _____ Group Web Site Address _____

Birth Year _____ Gender _____ The first year you began your career in practice administration _____

Number of licensed physicians (MD/DO/DPM) in your group (FTE) _____

Does your practice operate an Ambulatory Surgery Center? Yes No

Is your practice part of a Health Care Integrated Delivery System? Yes No

Do you work 30+ hours/week with this organization? Yes No Year hired in present capacity _____

Were you previously a member of WSMGMA? Yes No

Are you a member of National MGMA? Yes No Are you a member of ACMPE? Yes No

If yes, which category applies to you? Nominee Certified Fellow

Volunteer interests with WSMGMA: Membership Education Practice Tools Other _____

Please provide the name of a group physician or immediate supervisor along with title:

Print Name _____ Print Title _____

I hereby certify that the above information is accurate and correct to the best of my knowledge, and that I have not willfully falsified any information to advance my eligibility status for membership in WSMGMA.

Applicant signature _____ Date _____

3. Return completed application, requested forms and payment to:

(Applications with a credit card payment may be faxed to 206-441-5863)

WSMGMA
2033 6th Avenue, Ste 1100
Seattle, WA 98121

Active and Affiliate Dues payment may be prorated at \$10.85 per month from the month joining to the end of the year.

Enclosed is my check made payable to: **WSMGMA** Dues Amount Paid: \$ _____

Credit Card Payment (Visa, Mastercard, AMEX Only).

CC #: _____ Exp. Date: _____

Billing Address of Cr. Card _____

Print Name: _____ Signature _____